



Cost Savings Analysis for Contrast Injector Service Training

Save **\$10,000's** annually on Service Contracts!

Let us train your personnel!

- Stellant[®], Spectris Solaris[®], Mark V Plus/ProVis[®] and Envision
- OptiVantage[™], Angiomat[™] Illumena[™] and CT 9000[™] ADV

What the Training Entails

For each model, the training course covers the following:

- Operational Checkout Procedures
 - Component Breakdown
 - Injector Configurations
 - Flow Rates, Volume and Pressure Controls
 - Hold/Pause and Delay Controls
 - KVO Function, Test Injection Function and more
- PM Procedures and Checksheets
 - Operational Checkout Procedure
 - Visual Inspection
 - Cleaning of Remote Panel, Injector Head and Mounting Device
- Calibration/Verification Procedures and Checksheets
 - Plunger Positions
 - Flow Rates and Volumes
 - Motor Speeds
 - Pressure Limits

The course also includes:

- Lists of parts, supplies and test equipment needed to perform the PM and Cal/Verification.
- Source for parts, tools and test equipment.
- **Free Tech Support** from Injector Support & Service.

If you have any questions, please feel free to contact us or visit our website.

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Estimated Cost of OEM Service Contracts

Typical OEM Service Contract Costs for Annual PM/Calibration, 8-5, M-F, Travel, Labor, Parts, 90 Day Service Warranty, 24x7 phone support.

ProVis/Mark V Plus	\$2500 per injector/year
Envision	\$2000 per injector/year
Stellant D	\$3500 per injector/year
Spectris Solaris EP	\$2500 per injector/year

Total Estimated Cost of Annual Service Contracts = **\$19,500**
(Assumes service contracts on three ProVis', two Stellant Ds and two Spectris Solaris')

Cost of Injector Training

Per Model - \$1300*

Test Equipment (total, not per model) - \$1600-\$2400

Total cost of test equipment determined by which model injectors you get trained on.

Savings Attained with Training

Assuming you have seven injectors at your facility under contract and you get one tech trained to maintain all seven, your savings on those service contracts would be roughly:

\$14,100 the first year
\$21,000 each year after that

Online and Computer Based Training and Maintenance

Contrast Injector Training **WHERE** you need it, **WHEN** you need it.

No more Travel and Lodging expenses; no more being down a BMET in the shop for a week.

Free online training for Introduction to Contrast Injectors and model specific Operational Training videos. Then there is **MIST** (Maull Injector Service Training) software, a computer based maintenance training and service program (\$1300/model training).

* Assumes you qualify for one of two discounts: New Customer Discount or Customer Loyalty Discount. Otherwise, the price is an additional \$500.